

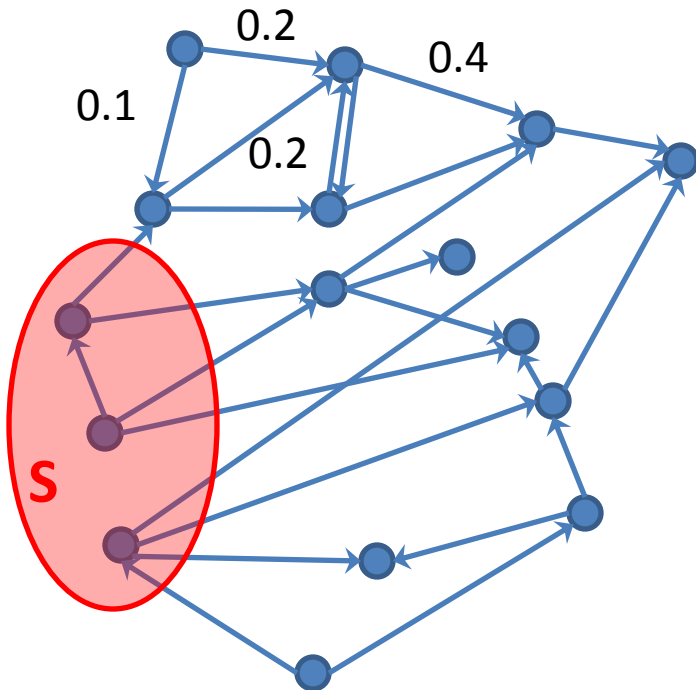
# Influence Maximization in the Cascade Model

# Finding Most Influential Nodes

- We want to find the set of nodes that can cause the highest effect to the network
- Applications:
  - Viral marketing: Find a set of users to give coupons
  - Network mining: Find out most important/infectious blogs

# Influence Maximization

- We are given a graph, and probabilities on the edges.
- $f(S)$ : Expected # active nodes at the end with the cascade model if we start with a set  $S$  of active nodes
- Problem: Find set  $S: |S| \leq k$  that maximizes  $f$ : 
$$\max_{S \subset V: |S| \leq k} f(S)$$



The problem is NP-hard  
(reduction from set cover)

Can we show that  $f$  is  
**nondecreasing** and **submodular**?

# Submodular Functions

- Let  $V$  be a set of elements
- Let  $f$  be a set function:

$$f: V \rightarrow \mathbb{R}$$

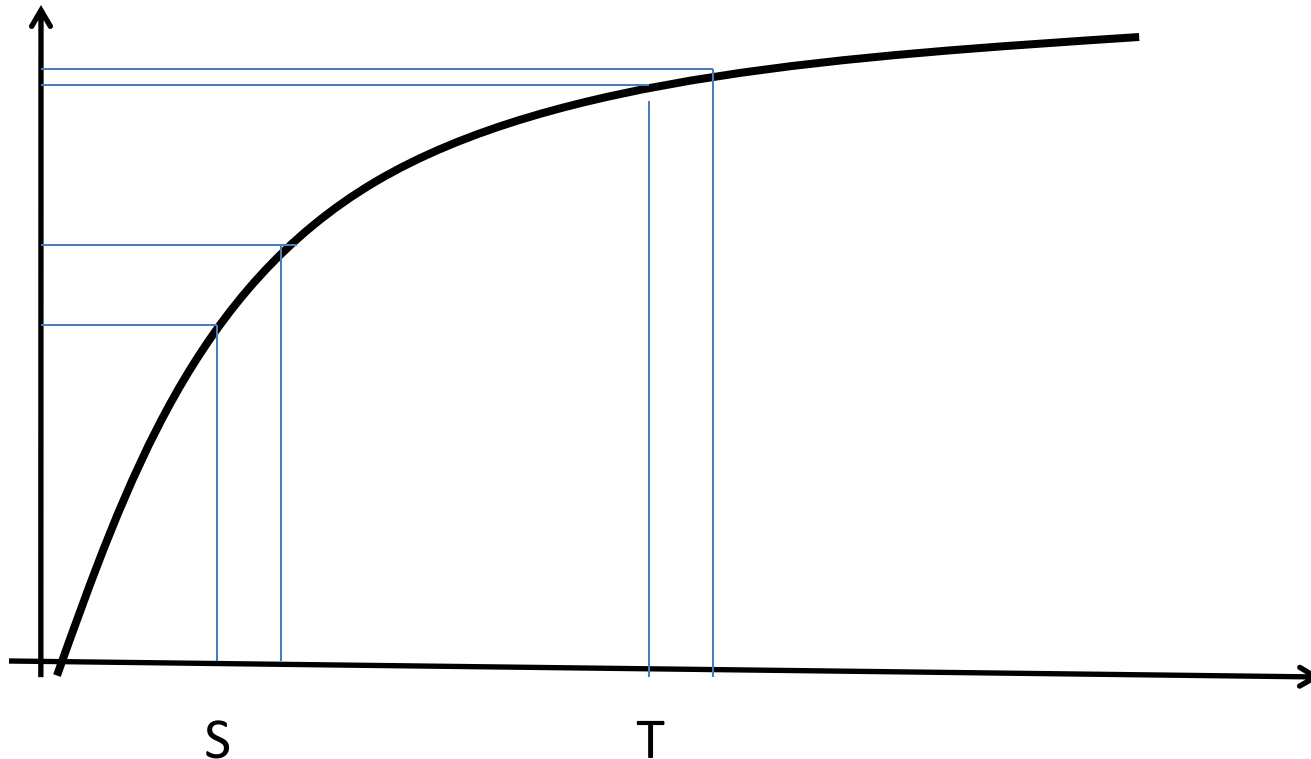
- $f$  is **nondecreasing** if  $f(S \cup \{v\}) - f(S) \geq 0$
- $f$  is **submodular** if

$$f(S \cup \{v\}) - f(S) \geq f(T \cup \{v\}) - f(T),$$

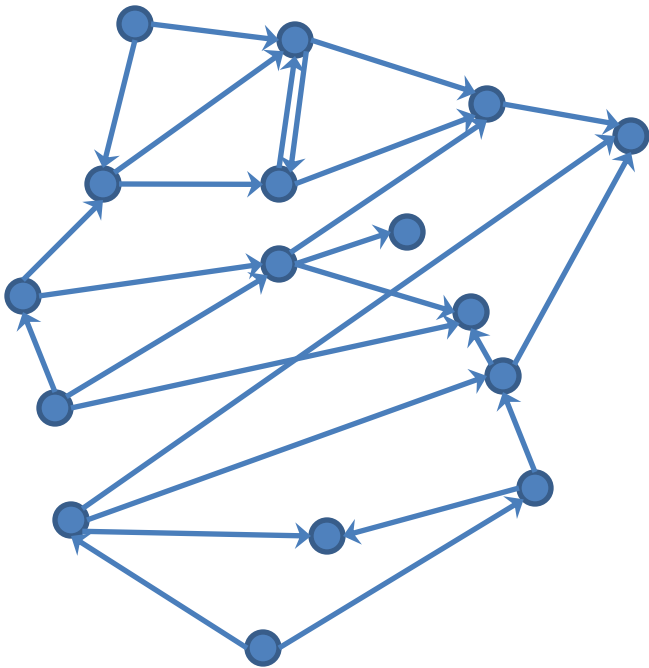
for  $S \subset T$ .

# Submodular Functions II

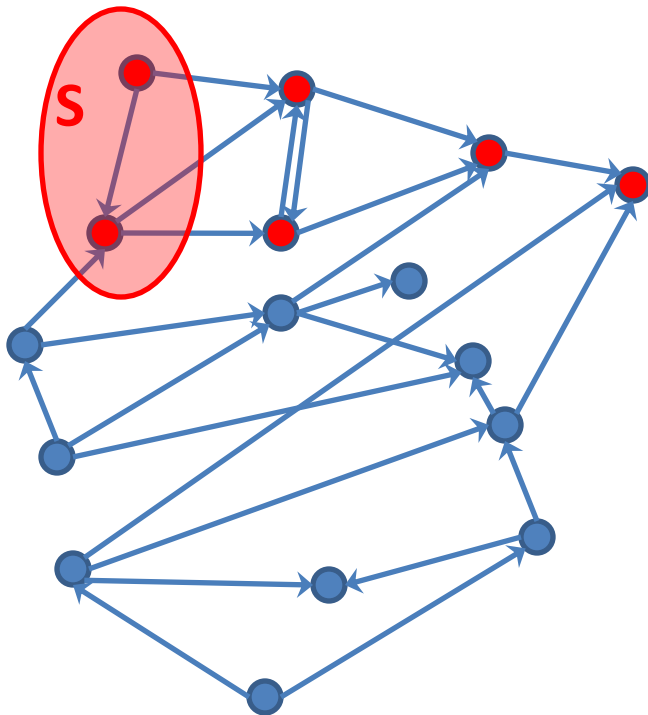
- Submodularity is similar to concavity (but for sets)
- **Diminishing returns**



# Submodular Function Example



# Submodular Function Example



$S$ : set of nodes

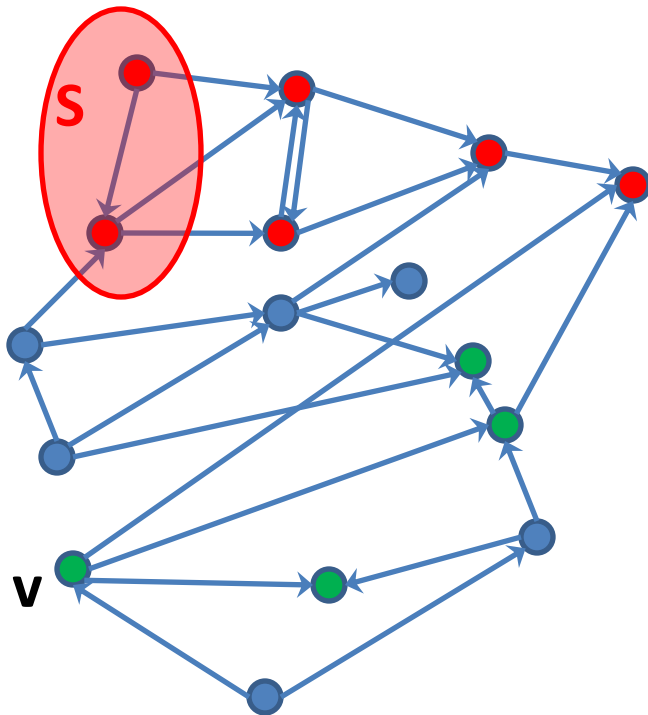
$R(S)$ : Set of nodes reachable from  $S$

$f(S) = |R(S)| = \#$  nodes reachable from  $S$

**Here:**

$f(S) = 6$

# Submodular Function Example



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**Here:**

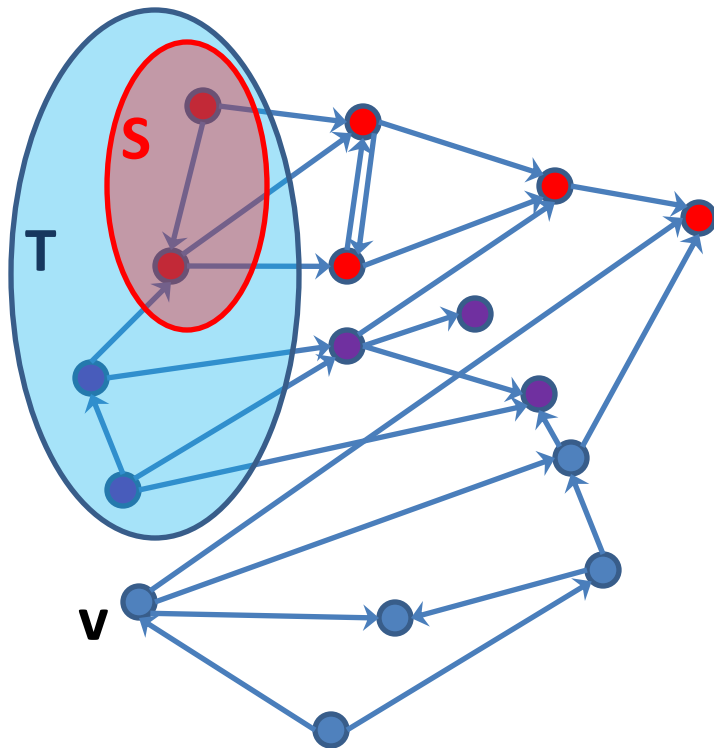
$$f(S) = 6$$

$$f(S \cup \{v\}) = 10$$

$$f(S \cup \{v\}) - f(S) = 4$$



# Submodular Function Example



S: set of nodes

R(S): Set of nodes reachable from S

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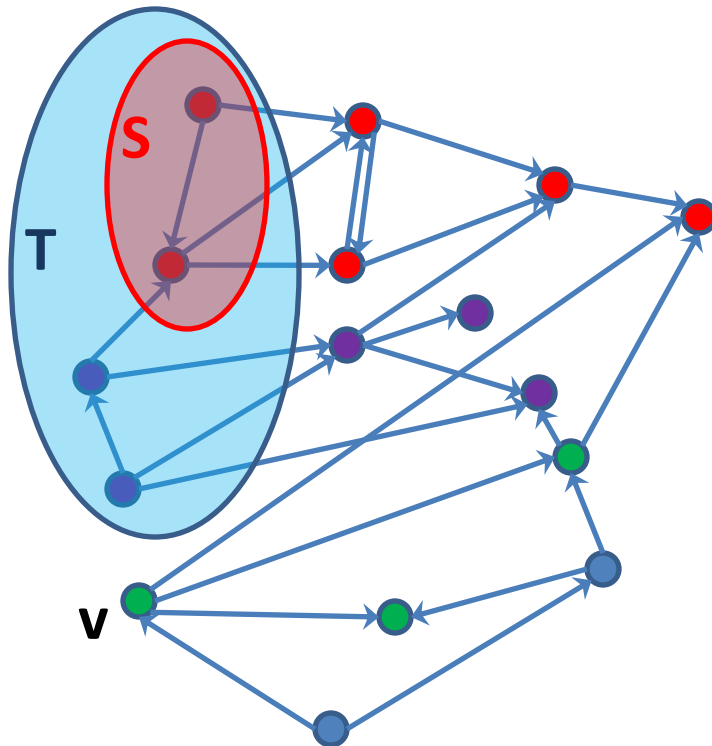
$f(S) = 6$

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$f(T) = 11$

# Submodular Function Example



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$$f(S \cup \{v\}) - f(S) = 4$$

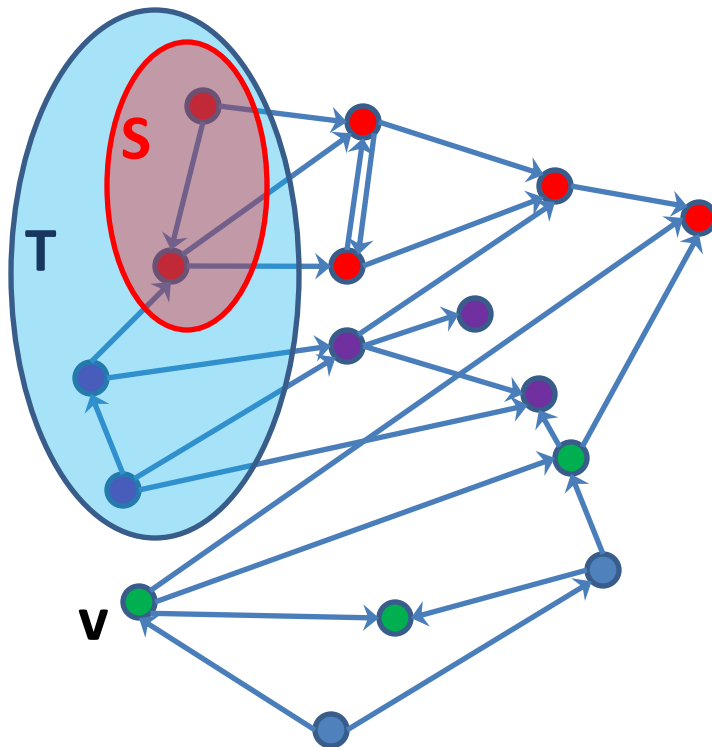
$$f(T) = 11$$

$$f(T \cup \{v\}) = 14$$

$$f(T \cup \{v\}) - f(T) = 3$$

$$f(S \cup \{v\}) - f(S) \geq f(T \cup \{v\}) - f(T)$$

# Submodular Function Example



S: set of nodes

R(S): Set of nodes reachable from S

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$$f(T) = 11$$

$$f(T \cup \{v\}) = 14$$

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**Whatever I gain by adding v to T  
I also gain by adding v to S**

$$f(S \cup \{v\}) - f(S) \geq f(T \cup \{v\}) - f(T)$$

**f is a submodular function**

# Submodular Function Maximization

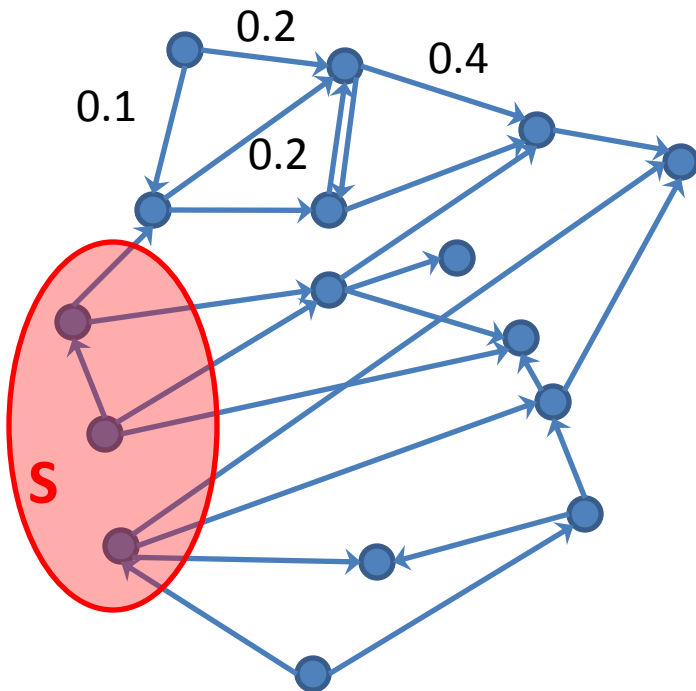
- Consider a set function  $f: V \rightarrow \mathbb{R}$  that is **nondecreasing** and **submodular**
- We want to find a subset  $S$  of  $k$  elements from  $V$  that maximizes  $f$ :

$$\max_{S \subset V: |S| \leq k} f(S)$$

- An easy strategy is the **greedy**:
  - $S = \emptyset$
  - While ( $|S| < k$ )
    - Find an element  $v$  that maximizes  $f(S \cup \{v\})$
    - $S = S \cup \{v\}$
  - Return  $S$
- **Theorem.** The **greedy** algorithm gives a  $(1-1/e) \approx 0.63$  approximation.

# Back to Influence Maximization

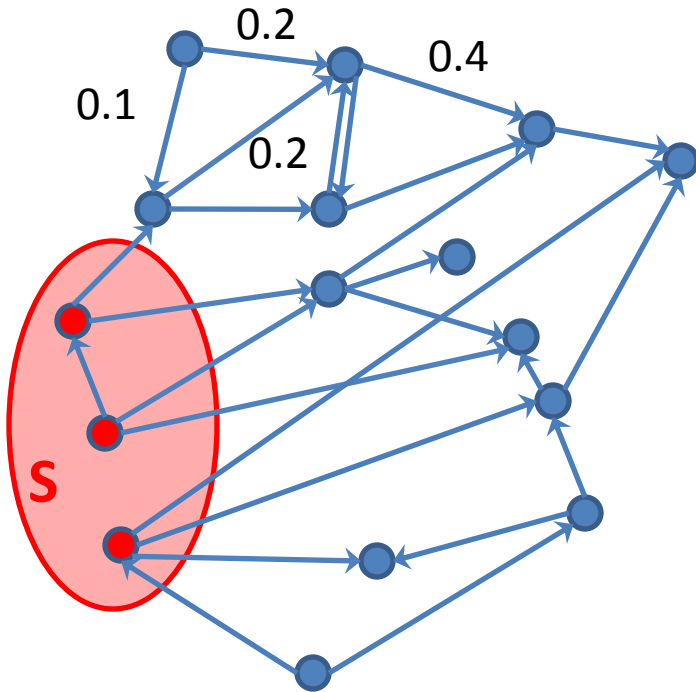
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Can we show that  $f$  is **nondecreasing** and **submodular**?

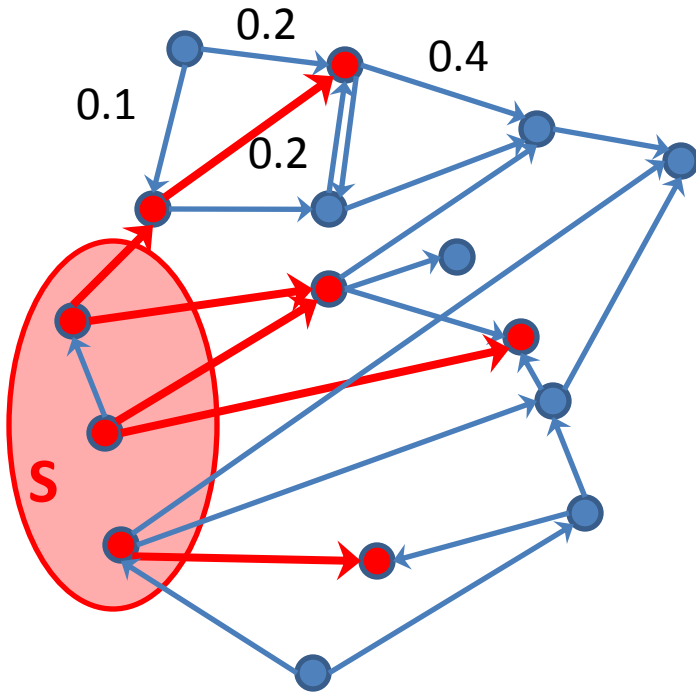
If we show it then we can get a  $(1-1/e)$  approximation.

# Show that $f(S)$ is submodular



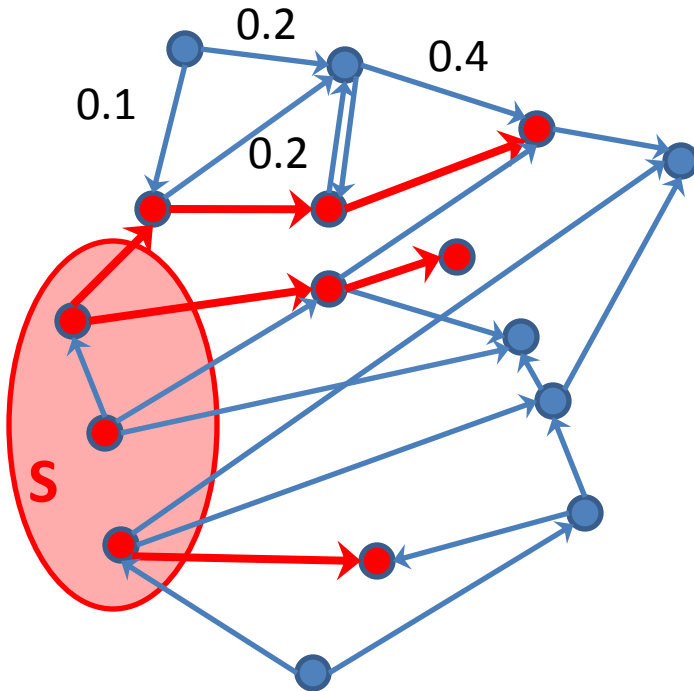
- Fix a set  $S$  and consider a particular scenario  $\omega$  of the cascade model .
- $f(S, \omega)$ : # active nodes at the end
- Then  $f(S) = E[ f(S, \omega) ]$

# Show that $f(S)$ is submodular



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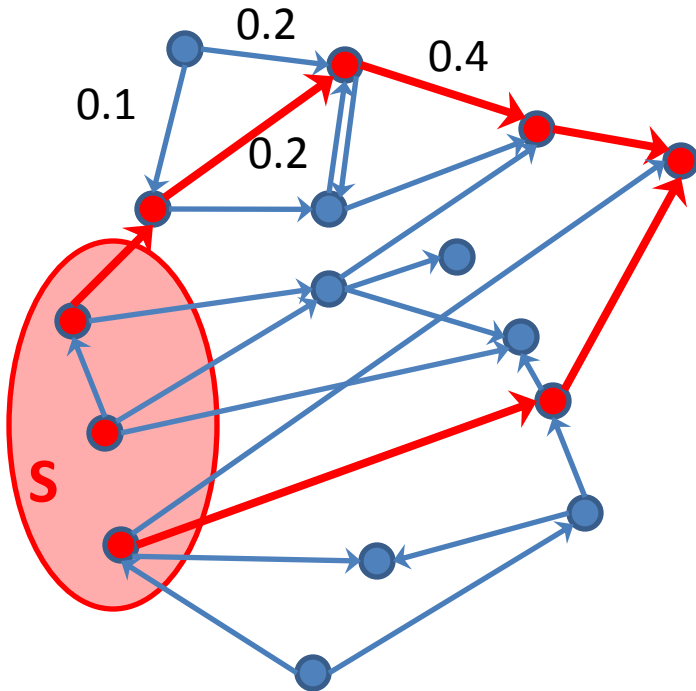
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# Show that $f(S)$ is submodular



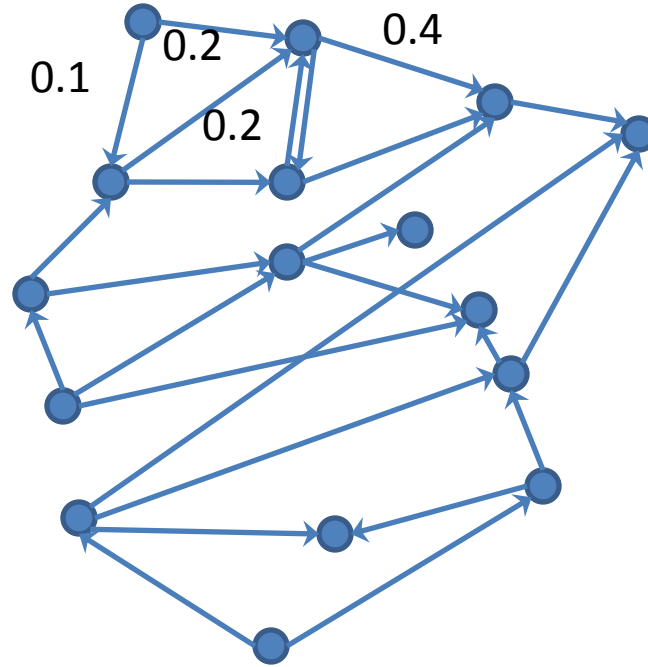
- Fix a set  $S$  and consider a particular scenario  $\omega$  of the cascade model .
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# Show that $g(S) = f(S, \omega)$ is submodular

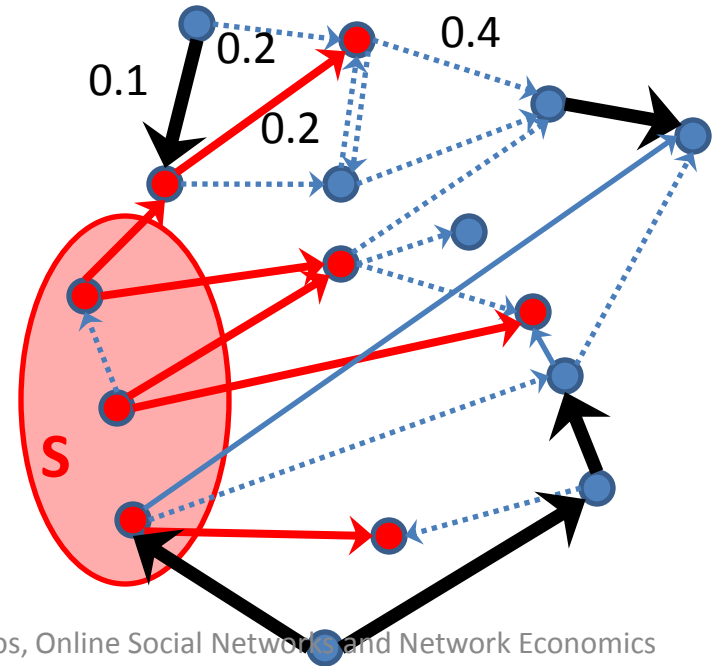
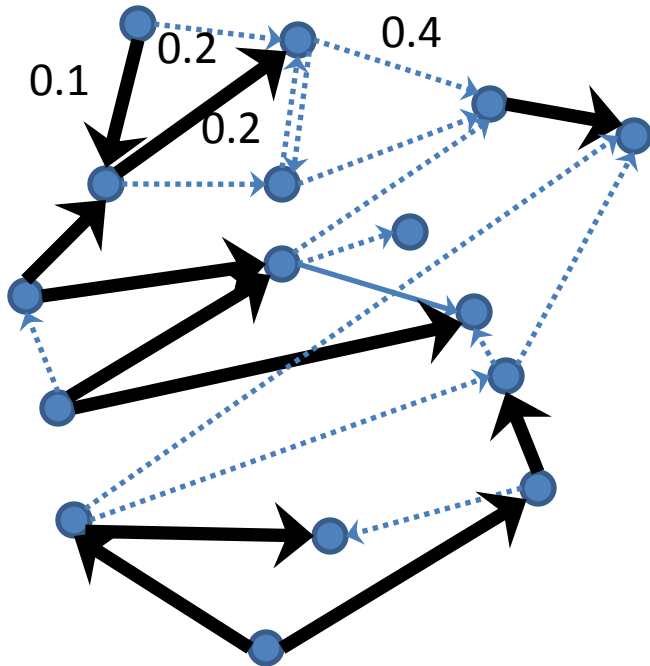
- We first show that for a **fixed** scenario  $\omega$ ,  $g(S) = f(S, \omega)$  is submodular.
- To show that we will view the cascading model in a different way

# A different view of the process

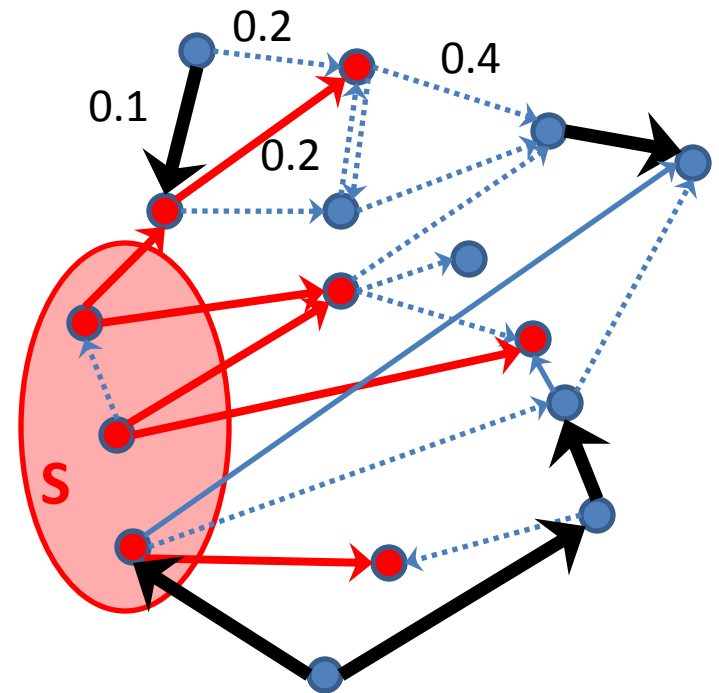
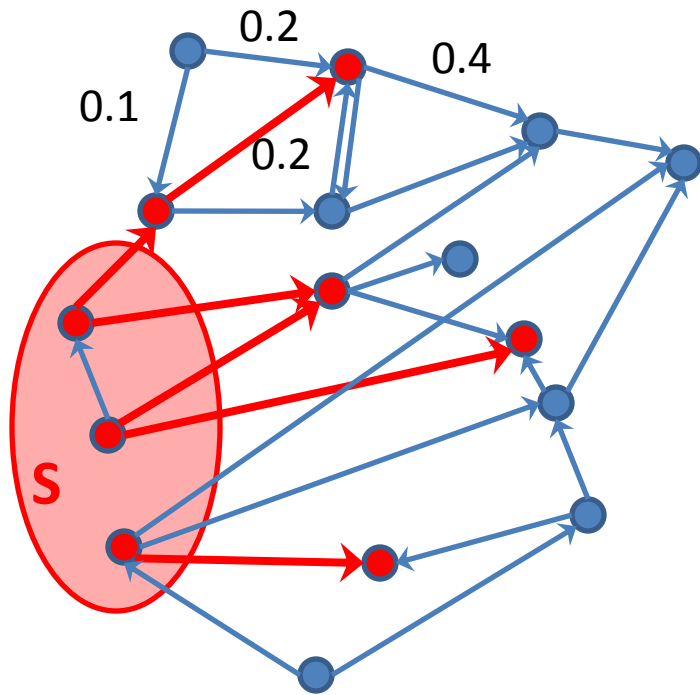
Assume that we flip the coins for the edges in the beginning



Given an initial set  $S$  look at the points reachable from  $S$  in the modified graph



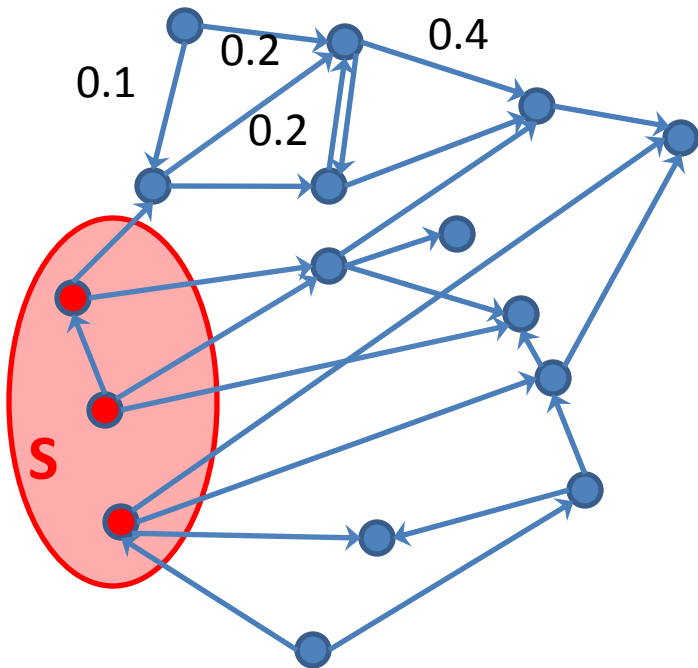
# Another view of the cascading model



**The cascading model and the new model give the same set of points in the end**

But we already shown that  $g(S)$  is submodular

# Back to $f(S)$



- For a fixed  $\omega$  we showed that the function  $g(S) = f(S, \omega)$  is submodular

- But we want to show that

$$f(S) = E[ f(S, \omega) ]$$

is submodular

- We have:

$$f(S) = E[ f(S, \omega) ] = \sum_{\omega} \Pr(\omega) \cdot f(S, \omega)$$

- **Theorem.** A nonnegative linear combination of submodular functions is submodular

- We are DONE