

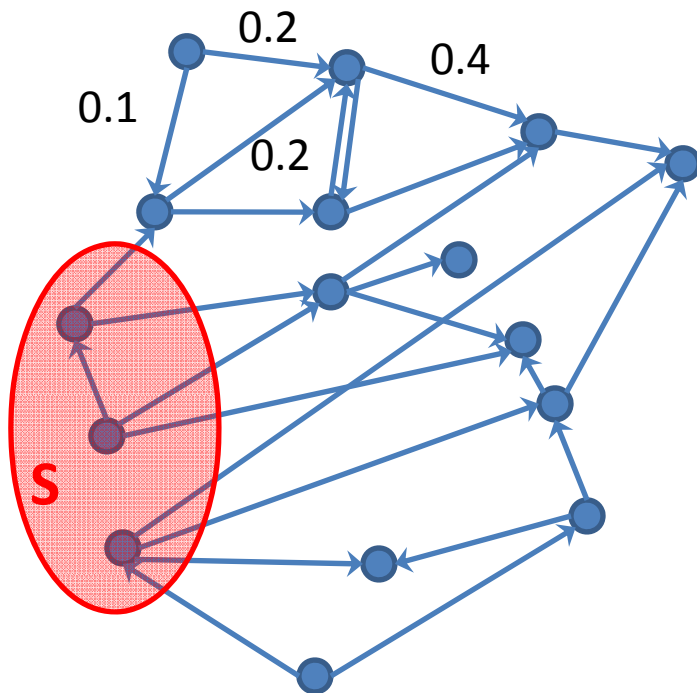
Influence Maximization in the Cascade Model

Finding Most Influential Nodes

- We want to find the set of nodes that can cause the highest effect to the network
- Applications:
 - Viral marketing: Find a set of users to give coupons
 - Network mining: Find out most important/infectious blogs

Influence Maximization

- We are given a graph, and probabilities on the edges.
- $f(S)$: Expected # active nodes at the end with the cascade model if we start with a set S of active nodes
- Problem: Find set $S: |S| \leq k$ that maximizes f : $\max_{S \subset V: |S| \leq k} f(S)$



The problem is NP-hard
(reduction from set cover)

Can we show that f is
nondecreasing and **submodular**?

Submodular Functions

- Let V be a set of elements

- Let f be a set function:

$$f: V \rightarrow \mathbb{R}$$

- f is **nondecreasing** if $f(S \cup \{v\}) - f(S) \geq 0$

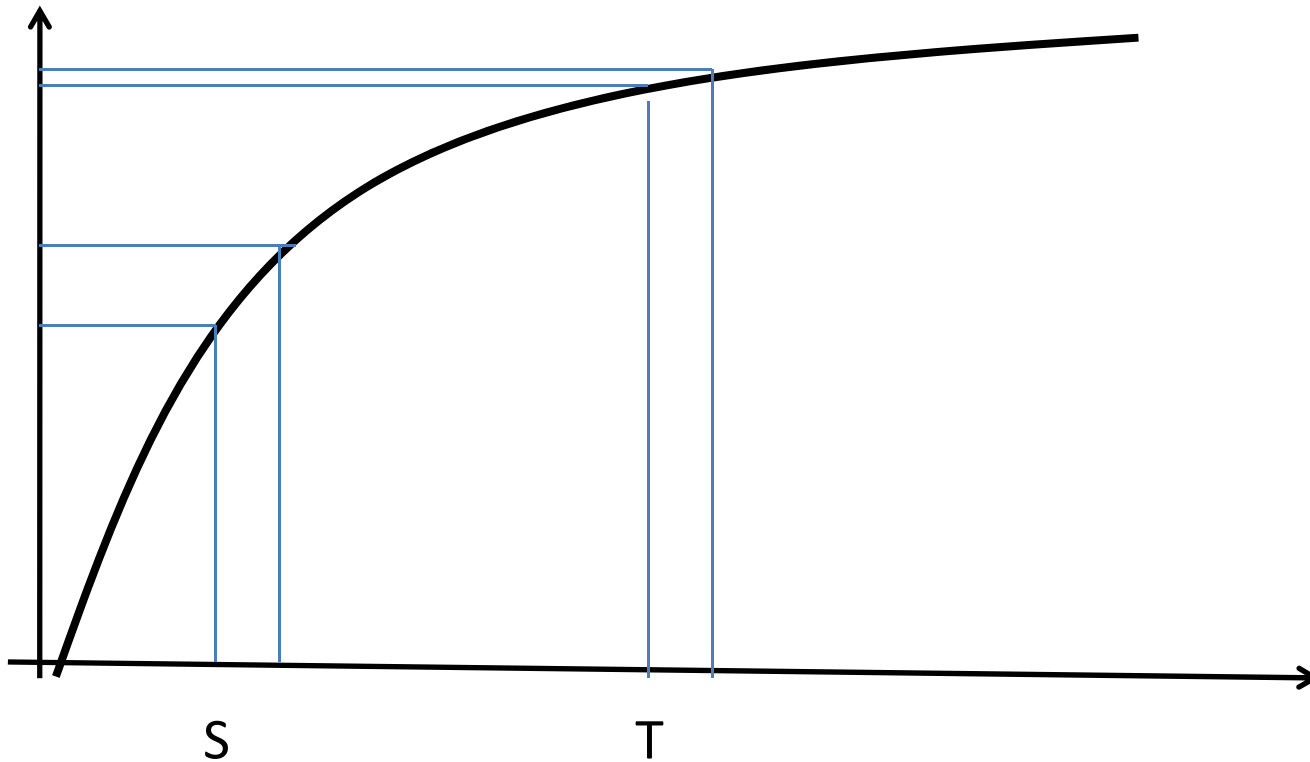
- f is **submodular** if

$$f(S \cup \{v\}) - f(S) \geq f(T \cup \{v\}) - f(T),$$

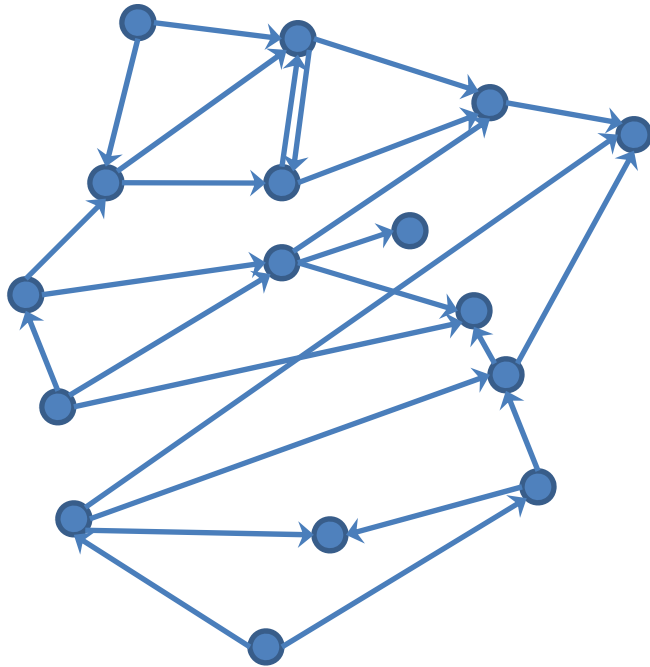
for $S \subset T$.

Submodular Functions II

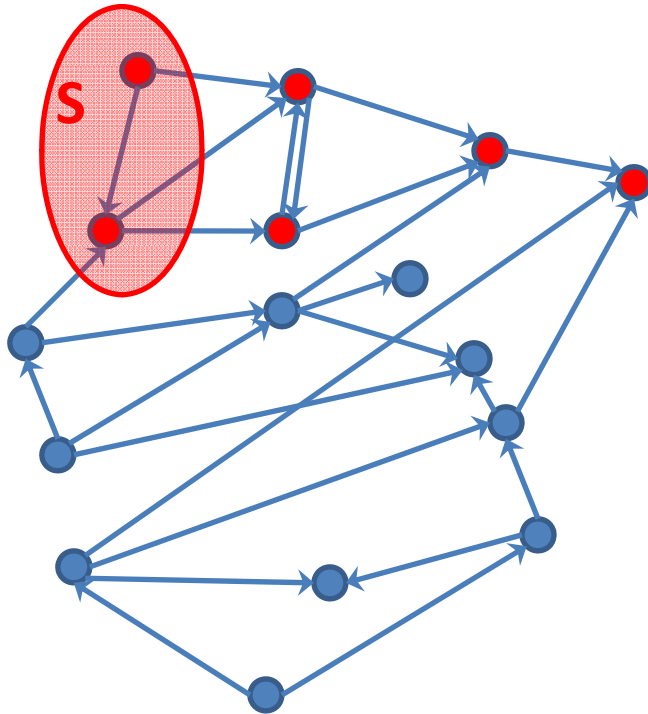
- Submodularity is similar to concavity (but for sets)
- **Diminishing returns**



Submodular Function Example



Submodular Function Example



S: set of nodes

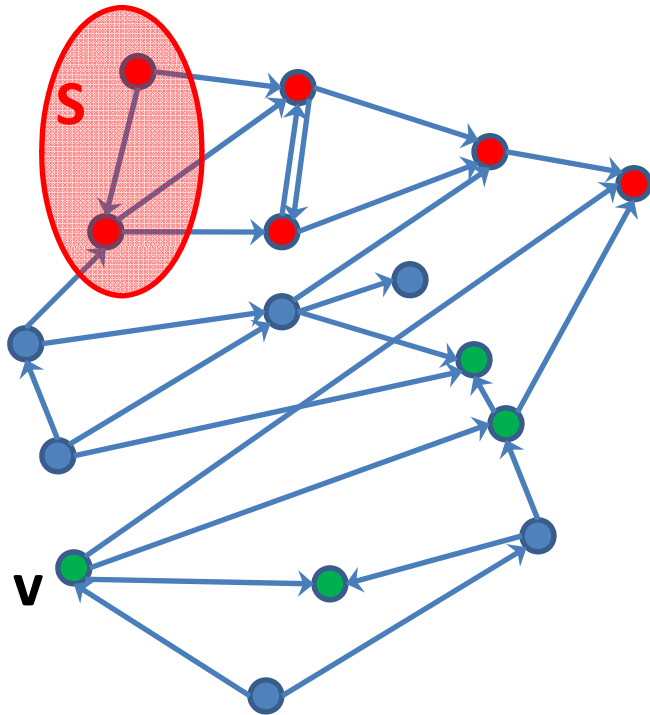
R(S): Set of nodes reachable from S

$f(S) = |R(S)| = \# \text{ nodes reachable from } S$

Here:

$f(S) = 6$

Submodular Function Example



S : set of nodes

$R(S)$: Set of nodes reachable from S

$f(S) = |R(S)| = \#$ nodes reachable from S

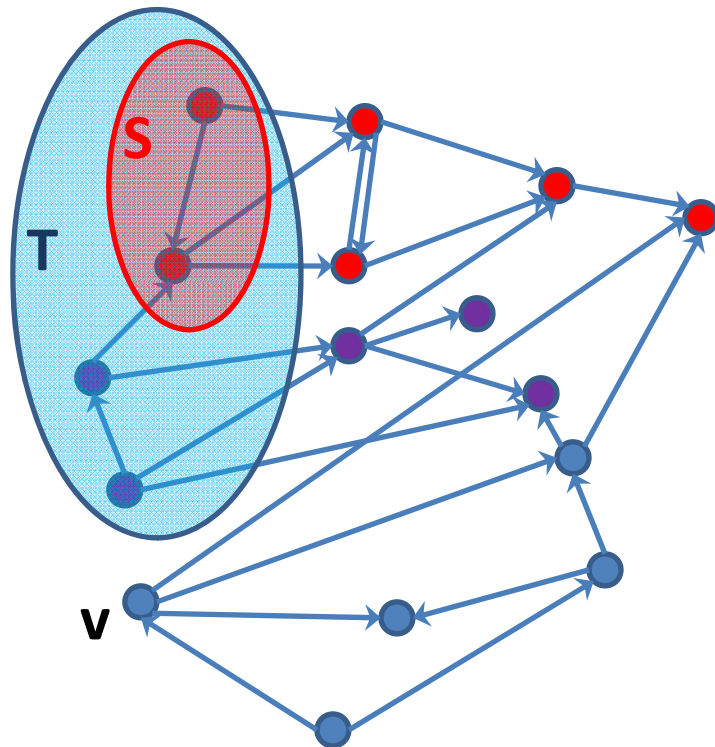
Here:

$$f(S) = 6$$

$$f(S \cup \{v\}) = 10$$

$$f(S \cup \{v\}) - f(S) = 4$$

Submodular Function Example



S: set of nodes

R(S): Set of nodes reachable from S

$f(S) = |R(S)| = \# \text{ nodes reachable from } S$

Here:

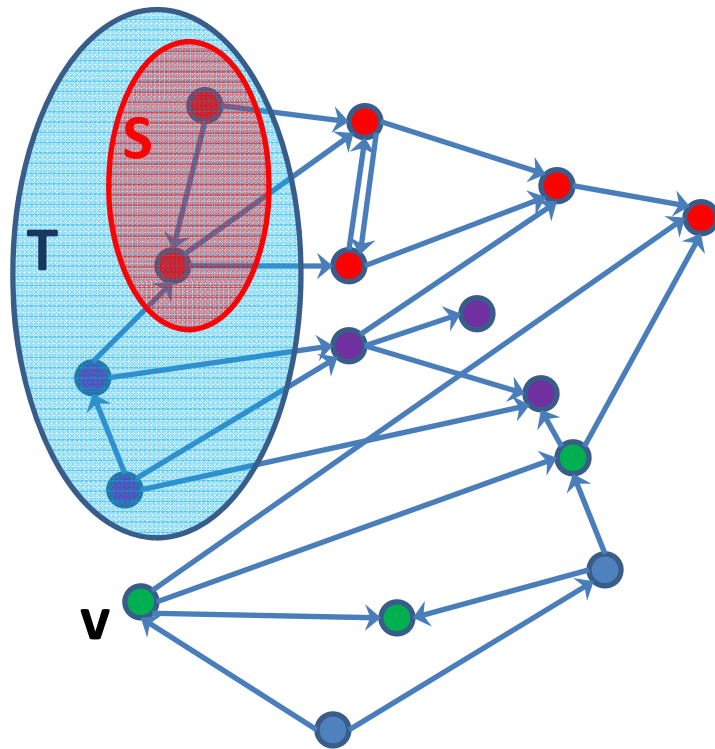
$f(S) = 6$

$f(S \cup \{v\}) = 10$

$f(S \cup \{v\}) - f(S) = 4$

$f(T) = 11$

Submodular Function Example



Whatever I gain by adding v to T
I also gain by adding v to S

S : set of nodes

$R(S)$: Set of nodes reachable from S

$f(S) = |R(S)| = \#$ nodes reachable from S

Here:

$$f(S) = 6$$

$$f(S \cup \{v\}) = 10$$

$$f(S \cup \{v\}) - f(S) = 4$$

$$f(T) = 11$$

$$f(T \cup \{v\}) = 14$$

$$f(T \cup \{v\}) - f(T) = 3$$

$$f(S \cup \{v\}) - f(S) \geq f(T \cup \{v\}) - f(T)$$

f is a submodular function

Submodular Function Maximization

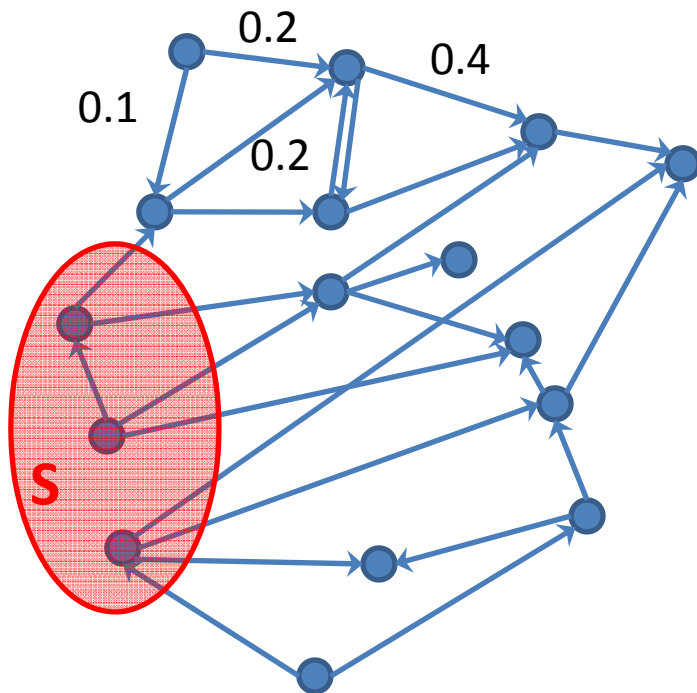
- Consider a set function $f: V \rightarrow \mathbb{R}$ that is **nondecreasing** and **submodular**
- We want to find a subset S of k elements from V that maximizes f :

$$\max_{S \subset V: |S| \leq k} f(S)$$

- An easy strategy is the **greedy**:
 - $S = \emptyset$
 - While ($|S| < k$)
 - Find an element v that maximizes $f(S \cup \{v\})$
 - $S = S \cup \{v\}$
 - Return S
- **Theorem.** The **greedy** algorithm gives a $(1-1/e) \approx 0.63$ approximation.

Back to Influence Maximization

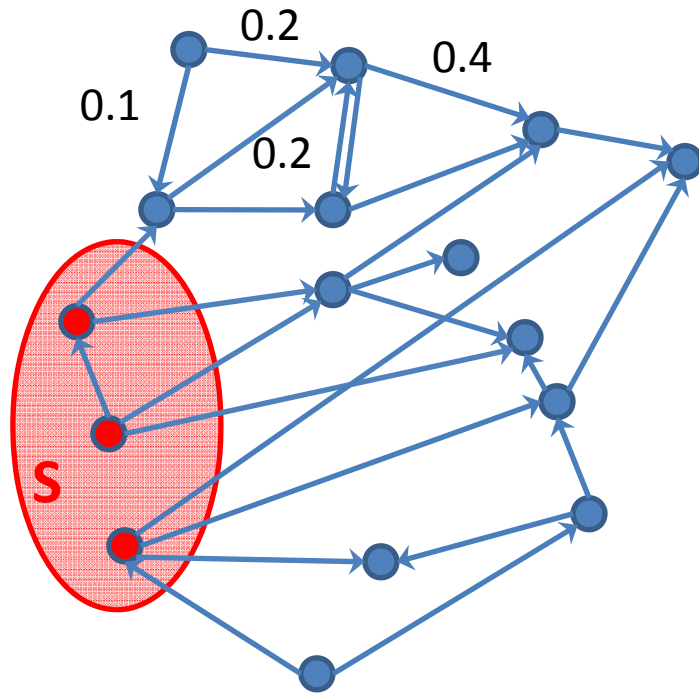
- We are given a graph, and probabilities on the edges.
- $f(S)$: Expected # active nodes at the end with the cascade model if we start with a set S of active nodes
- Problem: Find set $S: |S| \leq k$ that maximizes f :
$$\max_{S \subset V: |S| \leq k} f(S)$$



Can we show that f is **nondecreasing** and **submodular**?

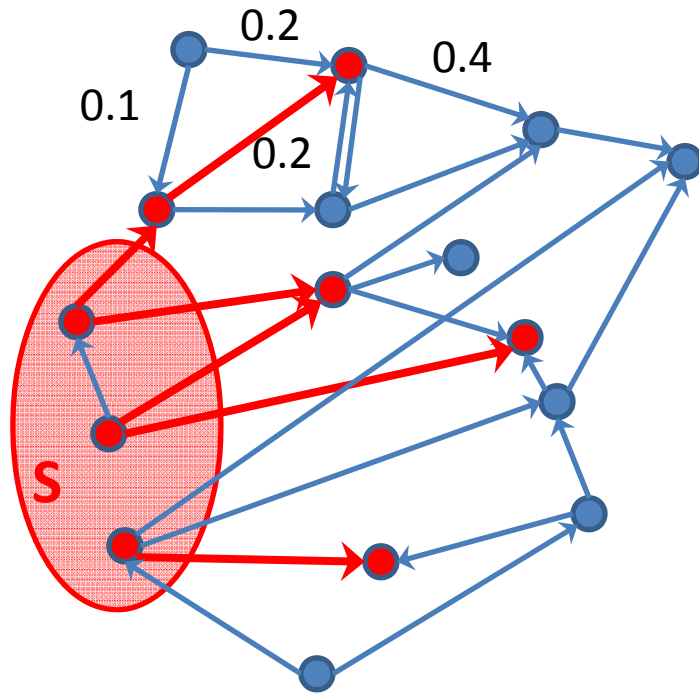
If we show it then we can get a $(1-1/e)$ approximation.

Show that $f(S)$ is submodular



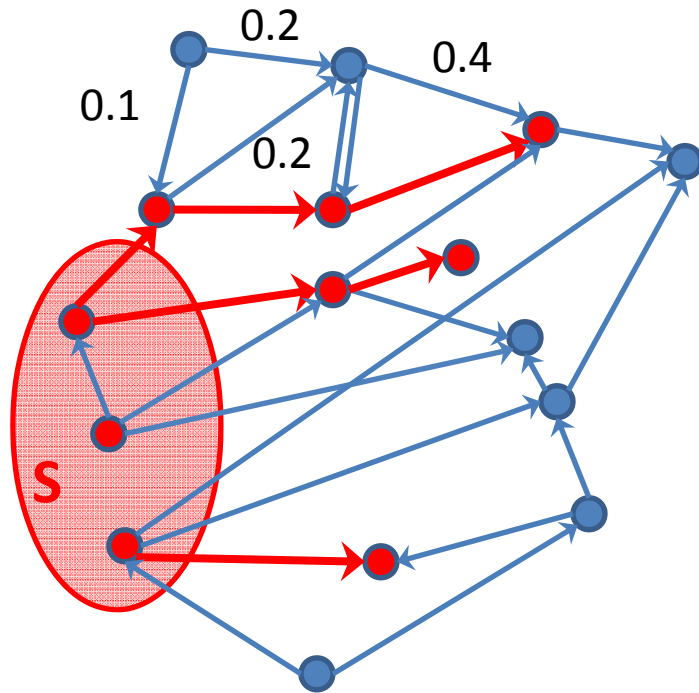
- Fix a set S and consider a particular scenario ω of the cascade model .
- $f(S, \omega)$: # active nodes at the end
- Then $f(S) = E[f(S, \omega)]$

Show that $f(S)$ is submodular



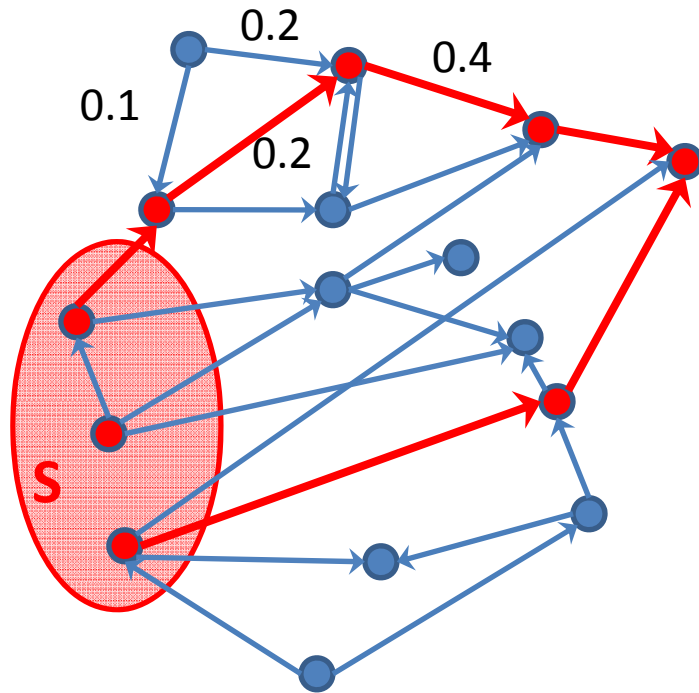
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Show that $f(S)$ is submodular



- Fix a set S and consider a particular scenario ω of the cascade model .
- $f(S, \omega)$: # active nodes at the end
- Then $f(S) = E[f(S, \omega)]$

Show that $f(S)$ is submodular



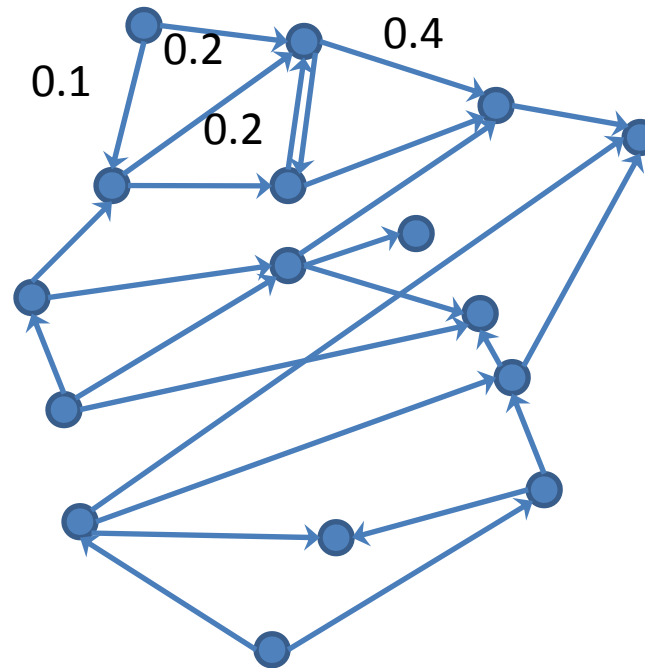
- Fix a set S and consider a particular scenario ω of the cascade model .
- $f(S, \omega)$: # active nodes at the end
- Then $f(S) = E[f(S, \omega)]$

Show that $g(S) = f(S, \omega)$ is submodular

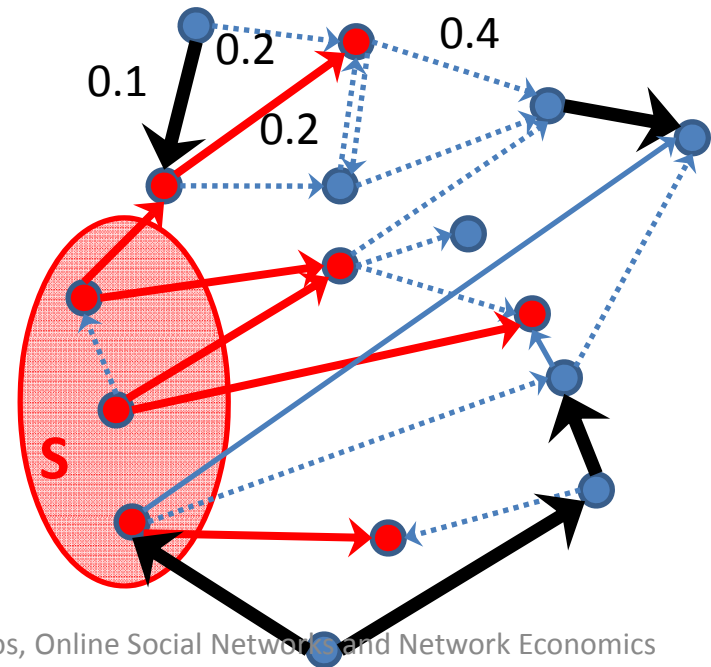
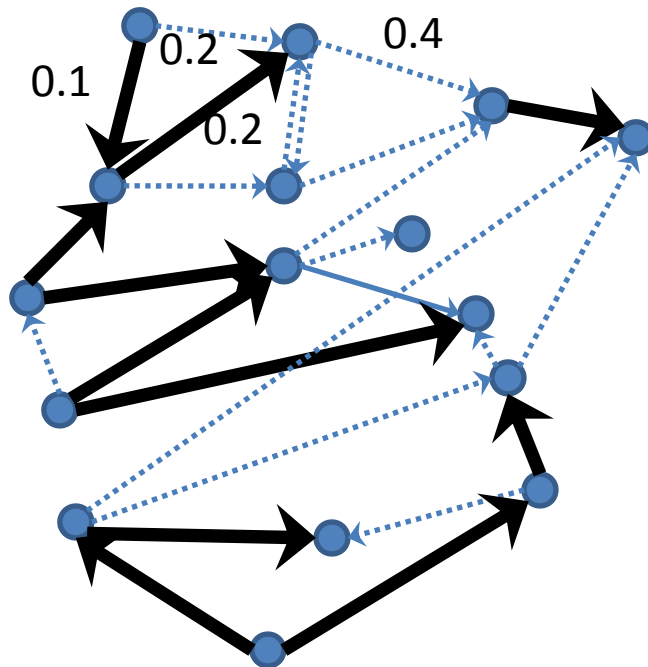
- We first show that for a **fixed** scenario ω , $g(S) = f(S, \omega)$ is submodular.
- To show that we will view the cascading model in a different way

A different view of the process

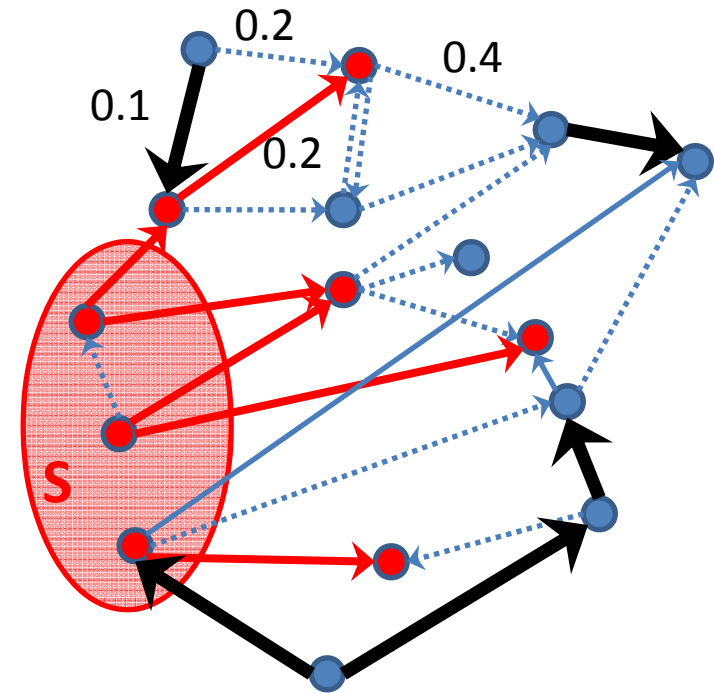
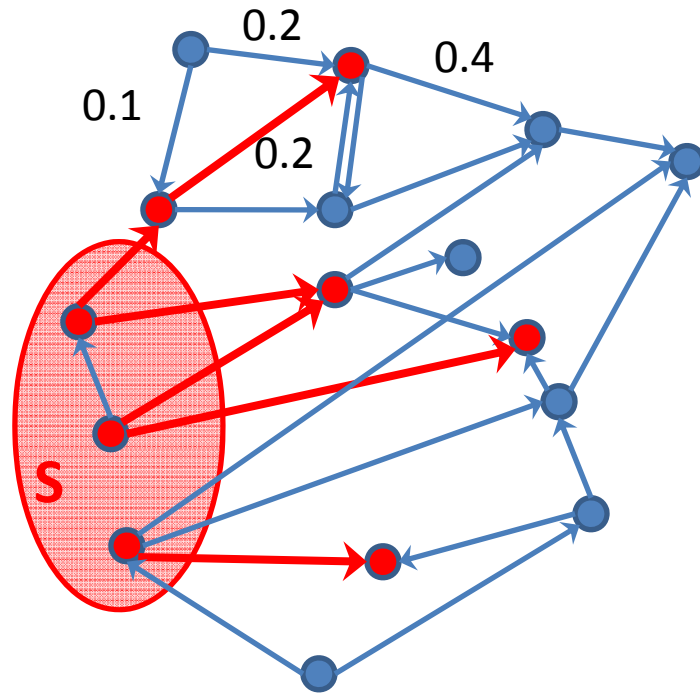
Assume that we flip the coins for the edges in the beginning



Given an initial set S look at the points reachable from S in the modified graph



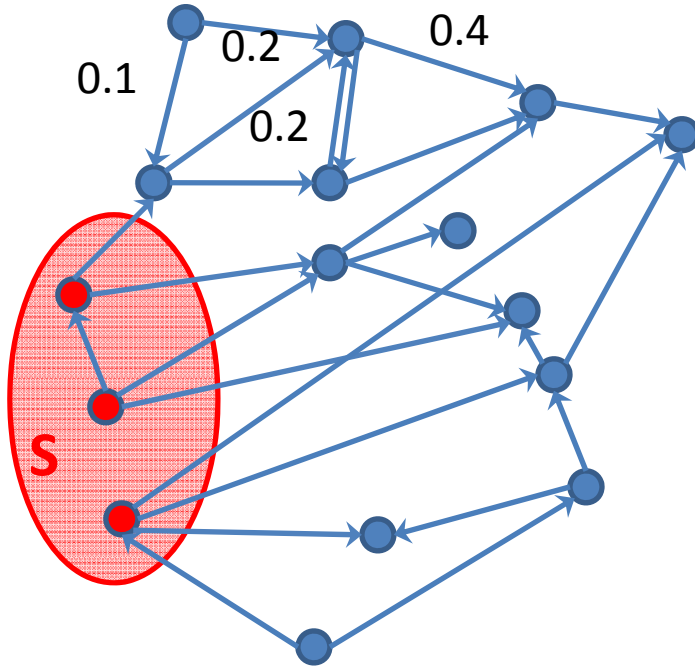
Another view of the cascading model



The cascading model and the new model give the same set of points in the end

But we already shown that $g(S)$ is submodular

Back to $f(S)$



- For a fixed ω we showed that the function $g(S) = f(S, \omega)$ is submodular
- But we want to show that

$$f(S) = E[f(S, \omega)]$$

is submodular

- We have:

$$f(S) = E[f(S, \omega)] = \sum_{\omega} \Pr(\omega) \cdot f(S, \omega)$$

- **Theorem.** A nonnegative linear combination of submodular functions is submodular
- We are DONE